

# **Sellers To Do Checklist**

## **Exterior**

- Pressure wash the house, driveway, and side walk.
- Freshen up the exterior paint and trim, if needed.
- If repainting the home, keep colors neutral.
- Buy a new welcome mat.
- Paint or replace the front door if needed.
- Replace rotten wood.
- Clean or replace the mailbox.
- Wash your windows, inside and out.
- Remove any dead or overgrown plants.
- Trim shrubs.
- Weed flower beds.
- Add flowers to the landscaping or in pots. Remember to water regularly!
- Use furniture to accentuate outdoor spaces.

## **Kitchen**

- Have your kitchen professionally cleaned.
- Clean the stove, oven, microwave, and refrigerator, inside and out.
- Touch up paint or repaint if necessary in a neutral tone that compliments the cabinetry.
- Update hinges, hardware, sink fixtures, and light fixtures.
- Remove clutter from counter tops.
- Clear the refrigerator of magnets, photos, and paperwork.

- Organize cupboards by removing or boxing excess or mismatched items. Overstuffed cupboards leave the impression there is a lack of space.
- Scrub and polish the sink to make it look new again.
- Make sure the faucet gleams and shine before each showing.
- Keep windows clean, inside and out.
- Keep mops, brooms, and vacuums out of sight.
- Remove all pet items and empty the garbage before each showing.

## Bath

- Have your bathroom professionally cleaned.
- The best bang-for-your-buck bathroom upgrades are: repainting the walls in neutral colors, replacing leaking and worn faucets, updating the cabinet hardware, installing new light fixtures and updating towel bars.
- Remove your daily toiletries (For example, shampoos, toothbrushes, soaps, cotton balls).
- Remove toilet brushes, shower mats, extra toilet paper rolls, sponges, and trash cans.
- Remove scales (Buyers do not want to be reminded of needed weight loss.)
- Keep toilet lids closed for showings.
- Clean mirrors and shine the faucets before each showing.
- Organize your cabinets to look spacious and clean.
- Store the things you use every day (hair ties, lip gloss) in a pretty box or basket with a lid.
- Hang luxurious towels.
- Beautify by adding one grouping of accessories such as fragrant bath soaps and candles or add a vase with flowers.

# Bedrooms

- Remove any personal photos or posters from walls. Leave tasteful pieces of art.
- Fill nail holes and damaged spots.
- Touch up or paint walls in a neutral color.
- Professionally clean carpets if necessary.
- Remove clutter off dressers.
- Organize closets to look spacious and neat.
- Invest in new bedding if necessary.
- Make beds for all showings.
- Keep floors vacuumed and cleaned.
- Close closet doors and drawers.

# Family Room

- Professionally clean the room including doors and trim.
- Dust ceiling fans, window blinds, vents and baseboards.
- Clean fireplace.
- Touch up or repaint walls in a neutral color if necessary.
- Keep furniture at a minimum.
- Remove any over size furniture, personal photos, and wall art other than a few pieces.
- Keep coffee tables clean and clear of clutter.
- Reposition sofas and chairs into cozy conversational groups.
- Keep toys out of sight.
- Add lamps to lighten up the room.
- Use throw pillows and blankets to soften the space.

# Laundry Room

- Professionally clean the room including doors and trim.
- Keep all laundry supplies in cabinets.
- Keep surfaces clear and clean.
- Put away all laundry.
- Use high wattage light bulbs to brighten the space.

# Garage

- Declutter and get rid of anything you do not need.
- Sweep and clean floors.
- Touch up or repaint garage if necessary.
- Keep stored items organized and neat.